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Dear IHCA/INCAL Member,

With a mission to deliver services that add value to IHCA/INCAL membership, our association is excited to announce a partnership with Incite Strategic Partners, a Group Purchasing Organization (GPO) serving skilled nursing and assisted living providers. IHCA/INCAL believes the group purchasing program will provide our members with the opportunity to receive competitive pricing for dining options, medical supplies and services, housekeeping supplies and more. It will also increase resident satisfaction by supplying high quality products and resources to help you maximize the potential program benefits.

All IHCA/INCAL members — both skilled nursing facilities and assisted living communities — can participate in this program. Incite will provide a free analysis to determine the program's potential impact and savings for your organization.

IHCA/INCAL's regional Incite representative, **Ty Alexander**, can get members started on the Incite programs of choice. Contact him at [ty.alexander@incitesp.com](mailto:ty.alexander@incitesp.com) or 614.623.7467.

If you wish to talk with an IHCA/INCAL team member about this program, please reach out.

Thank you for your support, and welcome to our newest partner, Incite GPO!

Respectfully,

Paul Peaper, President  
IHCA/INCAL