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| **3003 N. Central Ave., Suite 860****Phoenix, Arizona 85012** **602-265-5331****F: 602-265-4401****www.azhca.org** |

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**Arizona Health Care Association**

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| **Kelly Bojorquez***President*Sun Health Grandview Terrace**Kristopher Woolley***Vice President*Avista Senior Living**Lisa Leveque***Secretary / Treasurer*Bandera Healthcare**Brett Robertson***Immediate Past President*Haven Health Group**Jeremy Bowen***Region 3*Bandera Healthcare**Heather Friebus***Region 2*Devon Gables Rehabilitation Ctr**Mason Hunter***Region 3*Health Group Management**Ami Mendez***Region 1*Avista Senior Living**Kristen Ott***Region 3*Creative Care, Inc.**Doris Page***Business Affiliate Rep*PharmcareUSA**Nigel Santiago***Region 1*Vincero Healthcare**David Starrett***Region 1*Plaza Healthcare**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_****John Checkett***AHCA General Counsel*Checkett Law Offices***David A. Voepel***Chief Executive Officer |

October 1, 2024

Dear Owner / Administrator:

Thank you so much for your ongoing support of AHCA! You have been a valued partner over the years, and we are especially pleased to share with you another exciting new resource available to you through your AHCA membership.

The Arizona Health Care Association Board of Directors is pleased to announce a new Group Purchasing Organization (GPO) partnership. Beginning October 1, 2024, AHCA will launch our collaboration with **Incite** as the AHCA endorsed Group Purchasing Organization (GPO). We believe that involvement in this GPO will provide your organization with significant financial benefits and urge you to consider partnership.

Our main goal in establishing collaboration with this new GPO is to help you to save money, while continuing to provide you with access to high quality vendors and exceptional customer service. **Incite** is nationally recognized as a GPO committed to offering competitive pricing and driving greater resident satisfaction through their high-quality products

Through this partnership, AHCA, along with AHCA NCAL, will earn non-dues revenue in the form of royalties paid though our members’ participation in the **Incite** GPO.  We also believe it will provide an opportunity to save enough resources to cover your association’s dues and support other types of high caliber programming for your staff as well as services for your residents.

All Arizona Health Care Association members — both skilled nursing facilities and assisted living communities — may participate in this program. **Incite will provide a free analysis to determine the program’s potential impact and savings for your organization.**

Our regional **Incite** representative, Jeff Lewitz, will assist you in evaluating this opportunity and in expediting your potential partnership. If you’re interested in learning more, you may also visit the dedicated Arizona Health Care Association page at [www.incitesp.com/Arizona](https://url.emailprotection.link/?b1Q_tZlsNsEMwUDGd0sClUUuYH8bTR_iAMOd_m2s9znuKOHjLj0A-kCVzsCsI2Gbv5GlI4SXoUSPzpw2uJ61q3g~~).  Contact Jeff at your earliest convenience at Jeff.lewitz@incitesp.com or at (916) 914-4047.

If you have additional questions, please don’t hesitate to contact AHCA’s Frank Caruso or David Voepel.

Thank you for your support and consideration of this opportunity, and please help us welcome our newest partner, **Incite GPO!**

Sincerely,

 

Kelly Bojorquez David A. Voepel

President CEO