



ARIZONA HEALTH CARE ASSOCIATION

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Chief Executive Officer



October 1, 2024

Dear Owner / Administrator:

Thank you so much for your ongoing support of AHCA! You have been a valued partner over the years, and we are especially pleased to share with you another exciting new resource available to you through your AHCA membership.

The Arizona Health Care Association Board of Directors is pleased to announce a new Group Purchasing Organization (GPO) partnership. Beginning October 1, 2024, AHCA will launch our collaboration with **Incite** as the AHCA endorsed Group Purchasing Organization (GPO). We believe that involvement in this GPO will provide your organization with significant financial benefits and urge you to consider partnership.

Our main goal in establishing collaboration with this new GPO is to help you to save money, while continuing to provide you with access to high quality vendors and exceptional customer service. **Incite** is nationally recognized as a GPO committed to offering competitive pricing and driving greater resident satisfaction through their high-quality products

Through this partnership, AHCA, along with AHCA NCAL, will earn non-dues revenue in the form of royalties paid through our members' participation in the **Incite** GPO. We also believe it will provide an opportunity to save enough resources to cover your association's dues and support other types of high caliber programming for your staff as well as services for your residents.

All Arizona Health Care Association members — both skilled nursing facilities and assisted living communities — may participate in this program. **Incite will provide a free analysis to determine the program's potential impact and savings for your organization.**

Our regional **Incite** representative, Jeff Lewitz, will assist you in evaluating this opportunity and in expediting your potential partnership. If you're interested in learning more, you may also visit the dedicated Arizona Health Care Association page at www.incitesp.com/Arizona. Contact Jeff at your earliest convenience at Jeff.lewitz@incitesp.com or at (916) 914-4047.

If you have additional questions, please don't hesitate to contact AHCA's [Frank Caruso](#) or [David Voepel](#).

Thank you for your support and consideration of this opportunity, and please help us welcome our newest partner, **Incite GPO!**

Sincerely,

A handwritten signature in black ink, appearing to read 'K. Bojorquez', with a stylized flourish at the end.

Kelly Bojorquez
President

A handwritten signature in blue ink, appearing to read 'David Voepel', with a stylized flourish at the end.

David A. Voepel
CEO