

Dear HCCI Member,

The Health Care Council of Illinois (HCCI), together with the American Health Care Association (AHCA), has officially entered a partnership with Incite Strategic Partners, a Group Purchasing Organization (GPO) dedicated to serving and supporting our nation's long-term care providers. HCCI had many reasons for selecting Incite as our exclusive GPO partner, leading with the fact that Incite is bringing best-in-class, Forum-Purchasing driven contract pricing to all sizes of long-term care providers in Illinois. The goals of this important new relationship are to bring members the following value-added benefits:

- An opportunity to participate in the GPO "a la carte", to choose only what you need.
- Competitive pricing typically reserved for the largest long term care organizations nationwide.
- A full portfolio of high-quality contract offerings with no requirements for minimum contract use or volume spend.
- A *no out-of-pocket cost* purchasing and procurement platform that enables small-to-mid size operators the ability to achieve greater efficiencies in their purchasing.
- Improved customer service to assist with spend analysis and product comparisons.
- High resident/patient satisfaction through a portfolio of high-quality offerings.
- Recurring non-dues revenue for HCCI, based on member participation in the program, to support continued advocacy for its members.

If you have questions for Incite, or want to get signed up, please reach out to:

Cynthia Nino  
Incite Strategic Partners  
(651) 336-4207  
[Cynthia.Nino@incitesp.com](mailto:Cynthia.Nino@incitesp.com)

Thank you for your consideration and support,

**Matt Pickering**  
*Executive Director*  
Health Care Council of Illinois (HCCI)

