

Dear DHCFA Members:

With a mission to deliver services that add value to DHCFA membership, our association is excited to announce a partnership with Incite Strategic Partners, a Group Purchasing Organization (GPO) serving skilled nursing and assisted living providers. DHCFA believes the group purchasing program will provide our members with the opportunity to receive competitive pricing for dining options, medical supplies and services, housekeeping supplies and more. It will also increase resident satisfaction by supplying high quality products and resources to help you maximize the potential program benefits.

All DHCFA members — both skilled nursing facilities and assisted living communities — can participate in this program. Incite will provide a free analysis to determine the program's potential impact and savings for your organization.

DHCFA's regional Incite representative, Walter Miley, can get members started on the Incite programs of choice. Contact him at walter.miley@incitesp.com or (813) 291-1069.

If you wish to talk with a DHCFA team member about this program, please contact Tomi Morris or me.

Thank you for your support, and welcome to our newest partner, Incite GPO!

-Cheryl Heiks, Executive Director

Delaware Health Care Facilities Association