

Dear WHCA Members:

With a mission to deliver services that add value to your WHCA membership, we are excited to announce an exciting new partnership with Incite Strategic Partners, a Group Purchasing Organization (GPO) serving skilled nursing and assisted living providers. We believe this group purchasing program will provide our members with the opportunity to receive competitive pricing for dining options, medical supplies and services, housekeeping supplies and more. It will also increase resident satisfaction by supplying high quality products and resources to help you maximize the potential program benefits.

Membership in the GPO is available to all WHCA members, both skilled nursing facilities and assisted living communities. Incite will provide a free analysis to determine the program's potential impact and largest savings for your organization.

WHCA's regional Incite representative is Steve Hood, who can start members on the Incite program of choice. Contact him at [steve.hood@incitesp.com](mailto:steve.hood@incitesp.com) or (503) 704-7799.

If you wish to talk with a WHCA team member about this program, please contact Tara McTyer at [taramctyer@whca.com](mailto:taramctyer@whca.com) (360)352-3304 x102.

Thank you for your support, and welcome to our newest partner, Incite GPO!

Carma Matti-Jackson

CEO, Washington Health Care Association